



“Problem solving is critical for maintaining standards, but innovation is essential for continued growth”

~~Len Prosseda

BUILD YOUR RELATIONAL THINKING SKILLSET

TOOLS FOR QUICKLY RESOLVING COMMON BUSINESS ISSUES

While many managers invest a great amount of time and energy and trying to tackle problems, power managers invest in a range of tools and skills.

Abraham Maslow said, “If the only tool you have is a hammer, you tend to treat everything as if it were a nail.”

This workshop is designed to expose attendees to skillsets that go beyond traditional problem solving required to succeed in today's fast-paced environment.

KEY ISSUES COVERED

- ★ Problem Solving — Fixing things that go wrong
- ★ Decision Making — Choosing among options
- ★ Planning — The fine art of protecting initiatives
- ★ Innovation — Raising the bar and improving standards

LEARNING OUTCOMES

- ★ The relevance of timing of action for managers
- ★ Find the correct starting point in both times of crisis and in status quo
- ★ Learn why problem solving is important but raising standards is critical
- ★ Make better decisions faster and more consistently
- ★ Ensure the success of any plan

This 90 minute workshop provides an overview of how leaders can deal with the major issues that consume up to 90% of their time, energy and resources.



LEP Management Education
Developing Effective Managers

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“Planning should be about implementing and protecting initiatives, programs and decisions in a comprehensive, methodological manner.”

~~Len Prosseda

PRESENTED BY LEN PROSSEDA, LEP MANAGEMENT EDUCATION

Your role as a leader is to help your team members achieve their full potential. LEP Management Education provides you and your management team with a full complement of skills and tools to maximize your employees' performance and achieve and exceed organizational goals.

Len is a coach, mentor, trainer and counsel to managers, executives and senior teams, entrepreneurs and business owners. For over 25 years, he has partnered with leaders from organizations of all sizes to prepare them for success.

THE BUSINESS GROWTH BLOG

Check out Len's blog where he shares his latest insights on critical issues business owners face.

You can catch up on the first two essays at www.lepmanagementeducation.com/blog.

Sign up for email notifications about new posts or learning opportunities [here](#). We do not spam and you can opt out any time.

Your feedback is valuable – we can offer more value if we know what you need. So call or send Len an email at the address below.



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